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BEFORE THE  
ILLINOIS COMMERCE COMMISSION

IN THE MATTER OF: )  
 )  
ADVANCED TELEMAGEMENT )  
GROUP, INC. )  
 ) No. 04-0665  
Application for a certificate )  
of interexchange authority to )  
operate as a reseller of )  
telecommunications services )  
statewide in the state of )  
Illinois. )

Chicago, Illinois  
December 14, 2004

Met, pursuant to notice, at 11:00 a.m.

BEFORE:

Mr. John Riley, Administrative Law Judge

APPEARANCES:

MR. ROBERT D. MAGUIRE  
8912 East Pinnacle Peak Road  
Suite 423  
Scottsdale, AZ 85255  
via phone for applicant.

SULLIVAN REPORTING COMPANY, by  
Jean M. Plomin, CSR, RPR  
License No. 084-003728

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I N D E X

<u>Witnesses:</u>	<u>Direct</u>	<u>Cross</u>	<u>Re-direct</u>	<u>Re-cross</u>	<u>By Examiner</u>
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R. Maguire					3
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E X H I B I T S

<u>Number</u>	<u>For Identification</u>	<u>In Evidence</u>
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App. 1-3		9
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1           JUDGE RILEY: Pursuant to the direction of the  
2   Illinois Commerce Commission, I call Docket 04-0665.  
3   This is an application by Advanced Telemanagement  
4   Group, Incorporated, for a certificate of  
5   interexchange authority to operate as a reseller of  
6   telecommunications services statewide in the State of  
7   Illinois.

8                   Present on behalf of Advanced  
9   Telemanagement Group is Mr. Robert Maguire.

10                   Mr. Maguire, will you be testifying on  
11   behalf of the applicant this morning?

12                   MR. ROBERT MAGUIRE: Yes.

13                                   (Witness sworn.)

14                   JUDGE RILEY: Then let me get to the substance  
15   of the hearing then.

16                                   ROBERT D. MAGUIRE  
17   called as a witness herein, having been first duly  
18   sworn, was examined and testified as follows:

19                                   EXAMINATION

20                                   BY

21                                   JUDGE RILEY:

22                   Q    It's my understanding that the company

1 intends to provide resold interexchange services  
2 only?

3 A Yes.

4 Q Does the company plan to acquire or build  
5 facilities in Illinois at any time?

6 A No.

7 Q And does the company plan to provide local  
8 service to Illinois customers at any time?

9 A Not at this point, no.

10 Q And is the name that is to appear on the  
11 certificate the same name that appears on the  
12 application?

13 A Yes.

14 Q And I note that the application states that  
15 you'll be doing business as ATG, and you state that's  
16 just an acronym for the company?

17 A Correct.

18 Q Then what I will do is accept your motion  
19 to have the application reflect that the company's  
20 name will be Advanced Telemanagement Group,  
21 Incorporated, and there will be no doing business as  
22 name as marketed to Illinois customers; is that

1 correct?

2 A Correct.

3 JUDGE RILEY: All right. That motion is  
4 granted then.

5 BY JUDGE RILEY:

6 Q And this is an Arizona corporation located  
7 in Scottsdale?

8 A Correct.

9 Q And is that where the books and records are  
10 located?

11 A Yes.

12 Q And you'll be keeping those books and  
13 records at the principal place of business there?

14 A Yes.

15 Q Will the books and records be available for  
16 inspection by Illinois auditors upon request?

17 A Yes.

18 Q With regard to the financial data that was  
19 submitted, I note that you had filed a pro forma  
20 balance sheet, profit and loss statement and a  
21 statement of cash flow?

22 A Uh-huh.

1 Q How new is this company?

2 A We are ten years old.

3 Q All right. Could you explain for me why it

4 was only a pro forma balance sheet, profit and loss

5 statement and statement of cash flow?

6 A Well, there's pro forma and then there's

7 the actual -- I can check with our CFO to get more

8 detailed information if you need that.

9 Q I guess what my question is, did you have

10 an actual -- any of these statements actually

11 available?

12 A Yes.

13 Q It's my understanding that pro forma

14 figures are projected figures; is that correct?

15 A It is, and I think that may be a heading

16 problem in the report because it does say actual on

17 the title of the report but it does say, you're

18 correct, pro forma on the header when you open up the

19 document.

20 Q Okay. Would it be correct to say that the

21 pro forma is a mistake then?

22 A Yes.

1           Q     That those are actual figures?

2           A     Yes.

3           Q     Then I can take your motion also to amend

4     the balance sheet, profit and loss statement and cash

5     flow, to delete the term pro forma from those

6     documents?

7           A     Correct.

8           JUDGE RILEY:   All right.   Then I will accept

9     that motion and it is granted, and I will make that

10    change.

11          THE WITNESS:   Okay.

12    BY JUDGE RILEY:

13          Q     In the event that the company needs to

14    provide technical support, will that be handled by

15    the company itself, or will that be done by an

16    underlying carrier?

17          A     Both.   We do use underlying carriers, but

18    we do have our own engineers and technical staff.

19          Q     And with regard to the management profiles

20    that were submitted to our E-docket system, have

21    there been any changes to those?

22          A     No.

1           Q     And will the company be offering operator-  
2     assisted services, or will that be left to the  
3     underlying carrier?

4           A     Left to the underlying carrier.

5           Q     And will the company be adhering to all  
6     state and federal laws with regard to slamming and  
7     cramming?

8           A     Absolutely.

9           JUDGE RILEY:   That is all of the questions that  
10    I have.

11                       What I want to do is mark your  
12    prefiled testimony as Applicant's Exhibit 1, mark the  
13    management profile submitted to our E-docket system  
14    as Applicant's Exhibit 2, and then mark the financial  
15    information, as amended, as Applicant's Exhibit 3.

16                       And would it be correct to say that  
17    you're moving for the admission of those exhibits  
18    into evidence?

19           THE WITNESS:   Yes.

20           JUDGE RILEY:   Applicant's Exhibit 1,  
21    Applicant's Exhibit 2, and Applicant's Exhibit 3, as  
22    amended, are admitted into evidence.



1 (Whereupon, Applicant's Exhibit  
2 Nos. 1-3 were admitted into  
3 evidence.)

4 JUDGE RILEY: That is all the questions that I  
5 have, and that should take care of all of the details  
6 in this matter.

7 Do you have anything further that you  
8 would like to offer on behalf of the application?

9 THE WITNESS: I do not.

10 JUDGE RILEY: All right, then. I will direct  
11 the court reporter to mark this matter heard and  
12 taken. And I will have an order prepared for the  
13 Commission at the earliest possible time.

14 THE WITNESS: Thank you, Judge Riley.

15 JUDGE RILEY: Thank you, Mr. Maguire.

16 HEARD AND TAKEN.

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